



20
23

AMAC MEMBERSHIP

GUIDE

ABOUT

AMAC



EST. 1984

WHO WE ARE

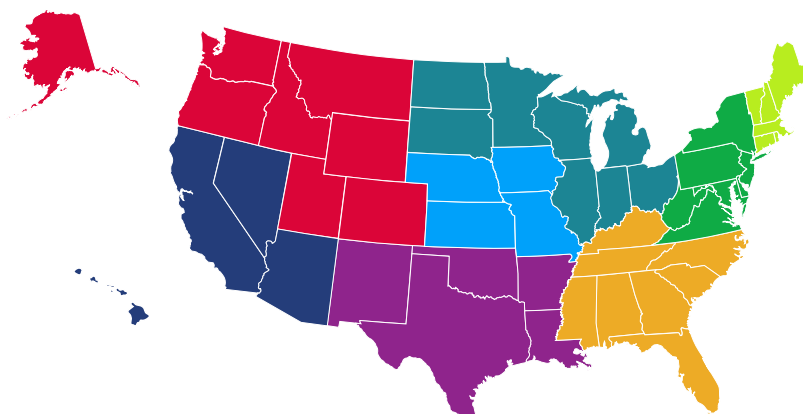
AMAC is the only national, non-profit trade association dedicated to advancing the full participation of minorities and women in employment and contracting opportunities throughout the aviation and aerospace industries. AMAC concentrates on eliminating barriers to minority and women participation in these industries and understands that diversity inclusion fuels innovation and is essential when developing future airports. AMAC represents a diverse membership of airports, corporations, minority, women-owned and disadvantaged business enterprises, and professionals within the aviation and aerospace industries.

CHAPTERS

Atlanta, GA
Baltimore, MD/
Washington, DC
Chicago, IL
Denver, CO
Detroit, MI
Houston, TX
Los Angeles, CA
Portland, OR

MEMBERSHIP MAP

- CENTRAL
- EASTERN
- MIDWEST/GREAT LAKES
- NORTHEAST
- NORTHWEST
- SOUTHEAST
- SOUTHWEST
- WESTERN



MEMBERSHIP

LEVELS



One of the most important investments one can make is to join AMAC. A strong, unified voice through AMAC is the best opportunity to make a difference in diversity inclusion initiatives throughout the aviation and aerospace industries.

Membership Cycle: May 1, 2023 – April 30, 2024

Enrollment Period: Open Enrollment Year-Round

Memberships are renewed annually for those who input their credit card or ACH information on file. Membership benefits are effective upon receipt of full dues payment. All dues are in U.S. Dollars.



AIRPORT

AMAC helps airports remain compliant with federal Disadvantaged Business Enterprise (DBE), Airport Concessions Disadvantaged Business Enterprise (ACDBE) and Equal Employment Opportunity programs. AMAC hosts DBE/ACDBE Liaison Officer & Program Administrators Trainings and serves as the voice to Federal Aviation Administration (FAA) and U.S. Department of Transportation (DOT) personnel when addressing program challenges. AMAC also provides a large qualified pool of DBEs/ACDBEs interested in business opportunities as well as women and minority students and professionals seeking career opportunities with airports.

- ▶ Open to Aviation Authorities and Airport Operators
- ▶ Receives Eight (8) Employee Representatives
- ▶ Receives Two (2) Votes in the AMAC Annual Board of Directors Election

ANNUAL DUES

AIRPORT GROSS REVENUE	ANNUAL DUES
Small, \$0 – \$150M	\$2,500
Medium, \$151M – \$350M	\$5,000
Large, \$350M+	\$7,500



BUSINESS

Airports maintain a wide range of federally funded contract opportunities that require a DBE component. AMAC brings those opportunities through a robust online AMAC Opportunity Center (Certification Directory and Bid/Job Board), valuable networking experiences and strategic business matchmaking opportunities.

- ▶ Open to Businesses Including ACDBE, DBE, MBE, SBE, WBE Businesses Engaged in or Seeking to Engage in Airport Businesses
- ▶ Receives Three (3) Employee Representatives
- ▶ Receives One (1) Vote in the AMAC Annual Board of Directors Election

ANNUAL DUES

\$500

MEMBERSHIP

LEVELS



CORPORATE

When it comes to running an effective supplier diversity program, AMAC serves as the source in locating qualified minority and women-owned businesses to fill concessions, construction, supplier and/or other professional services contracts. AMAC also provides educational training focused on the airport environment and business operations.

- ▶ Open to All Businesses Engaged in or Seeking to Engage in Airport Business That Exceed the U.S. Small Business Administration's Small Business Size Standard

ANNUAL DUES

COMPANY GROSS REVENUE	ANNUAL DUES
Small, \$0 – \$150M	\$2,000
Medium, \$151M – \$350M	\$3,500
Large, \$350M+	\$6,000

- ▶ Receives Ten (10) Employee Representatives
- ▶ Receives Two (2) Votes in the AMAC Annual Board of Directors Election



INDIVIDUAL

AMAC connects airports and businesses to government employees (city, state and federal), educational institutions and individuals involved in administering, managing or promoting minority and women business participation or employment. The relationships formed support identifying business opportunities as well as challenges program administrators may face.

- ▶ Open to Employees from City, State and Federal Government and Educational Institutions Involved in Administering, Managing or Promoting Minority and Women Business Participation or Employment in the Aviation Industry

ANNUAL DUES

\$225

- ▶ Receives One (1) Employee Representative
- ▶ Receives One (1) Vote in the AMAC Annual Board of Directors Election



STUDENT

Searching for an internship to gain valuable industry experience or a scholarship to offset tuition costs can be overwhelming. AMAC connects students with internship opportunities and provides scholarships to students in aviation-related disciplines through the AMAC Foundation. Student members also enjoy access to view job opportunities in the AMAC Opportunity Center (Certification Directory and Bid/Job Board). Most importantly, students can form valuable professional connections with airport officials, business owners and more through AMAC vast, nationwide networking opportunities.

ANNUAL DUES

\$25

- ▶ Open to Individuals Actively Enrolled Full-Time in a High School, Undergraduate or a Graduate Program. Your Valid School Email Address is Required to Join. A Student Identification Card May Be Requested for Validation.
- ▶ Receives No Vote in the AMAC's Annual Board of Directors Election

MEMBERSHIP

BENEFITS

- ▶ Professional Development and Educational Conferences
- ▶ Regional Outreach Forums/ Mixers/Summits
- ▶ Networking Opportunities
- ▶ AMAC Opportunity Center (Certification Directory and Bid/ Job Board)
- ▶ DBE/ACDBE Directory
- ▶ *Connections* Newsletter
- ▶ Social Media Platforms
- ▶ Association Health Plans
- ▶ Business Matchmaking Member Communications
- ▶ Car Rental Discounts
- ▶ Legislative Advocacy
- ▶ Regulatory Activities
- ▶ Collaborative Alliances
- ▶ Event Registration Discounts
- ▶ Membership Directory
- ▶ M/W/SBE/AC/DBE Certification Assistance
- ▶ Digital/Print Advertising

ANNUAL EVENTS

AMAC AIRPORT BUSINESS DIVERSITY CONFERENCE

AMAC's Annual Airport Business Diversity Conference continues to connect over 1,000 businesses, aviation professionals, government officials and individuals from around the country to discuss various subjects ranging from how to do business at airports to public policy issues impacting the entire aviation industry. This highly acclaimed conference is the premier industry-wide event of the year—serving as a hub for education, advocacy and networking opportunities that promote diversity and inclusion in the aviation and aerospace industries. The conference offers airports, government agencies, corporations and entrepreneurs the opportunity to cultivate new relationships and expand their national presence through engaging and relevant educational and networking events.

www.amac-org.com/annualconference

AMAC ECONOMIC OPPORTUNITY AND POLICY FORUM

The AMAC Economic Opportunity and Policy Forum welcomes aviation industry leaders, government officials and business representatives to Washington, DC to exchange ideas, share entrepreneurship best practices and seek innovation in diversity and inclusion initiatives throughout the aviation and aerospace industries. This forum offers insights on airport economic opportunities, outlines AMAC's federal legislative agenda and includes panel discussions with key Congressional and Administration leadership, plus DBE/ACDBE program updates.

www.amacforum.com

AMAC LEADERSHIP SUMMIT ON CAPITOL HILL

The AMAC Leadership Summit on Capitol Hill is a legislative-driven summit in Washington, DC that is filled with optimal networking and advocacy opportunities to voice opinions to decision-makers who can create real change and help policymakers understand the challenges and opportunities of operating in the aviation industry.

www.amac-org.com/leadershipsummit



SIGNATURE PROGRAMS & INITIATIVES



AIRPORT LEADERSHIP COLLECTIVE

The AMAC Airport Leadership Collective consists of minority Airport CEOs and Directors, who seek to promote diversity, equity and inclusion

in employment at the Airport Director's Level.

www.amac-org.com/alc

AMAC BUILDS CAREERS



AMAC Builds Careers is a multi-tier professional development and engagement opportunity program for AMAC members. This program is anchored by three segments: Internships, Mentorships and Fellowships. AMAC is here to help

aviation professionals grow in every phase of their careers.

www.amac-org.com/builds



AMAC EMERGING LEADERS

The AMAC Emerging Leaders Committee exposes rising young professionals to the aviation industry through AMAC by focusing on direct engagement, increasing

AMAC membership involvement and educating emerging professionals on growth opportunities.

www.amac-org.com/amac-emerging-leaders

AMAC LEGENDS & LEAPERS

The AMAC Legends & Leapers speaker series is a monthly conversation between an aviation industry legend and an emerging leader designed to showcase the commonalities and differences in

perspective on the aviation industry.

www.amac-org.com/legends-and-leapers

The AMAC Foundation works alongside AMAC and is dedicated to advancing minorities and women pursuing careers in the aviation industry by developing educational programs and providing scholarships to students who are emerging aviation professionals.

SCHOLARSHIPS

Since its establishment in 1997, the AMAC Foundation has awarded more than **\$500,000** in scholarships to students pursuing a broad range of aviation careers through airports, airlines, and the public and private sectors. **To support our efforts furthering minorities and women as aviation professionals, make a tax-deductible donation or consider a corporate sponsorship.** Our scholarships support university students pursuing careers in the aviation industry.



- ▶ **Aviation and Professional Development Scholarship** is for high school, college/university and trade school students pursuing aviation-related careers. Eligible students must also be U.S. citizens pursuing a bachelor's degree, master's degree or certification in accounting, airport and airline management services, air traffic control and dispatching, architecture, aviation, aviation and avionics maintenance, civil, chemical, structural, mechanical and/or electrical engineering, communications, computer science, construction/construction management, engineering, environmental science, finance, piloting and in-flight services and weather science and aerospace engineering.



- ▶ **AMAC Legacy Scholarship** is for AMAC member-referred students, family members or mentees pursuing aviation-related careers. Eligible students must also be U.S. citizens pursuing a bachelor's degree, master's degree or certification in accounting, airport and airline management services, air traffic control and dispatching, architecture, aviation, aviation and avionics maintenance, civil, chemical, structural, mechanical and/or electrical engineering, communications, computer science, construction/construction management, engineering, environmental science, finance, piloting and in-flight services and weather science and aerospace engineering.



- ▶ **AECOM FLY Scholarship** is to cover educational, coursework and technology costs for students from racially, ethnically, and culturally diverse communities and backgrounds, including females or persons of color pursuing an aviation-related career in architecture, engineering and/or construction disciplines (including Airport Infrastructure Development). Eligible students must also be U.S. citizens pursuing a bachelor's (sophomore, junior, senior, fifth year) or master's degree in architecture, construction or engineering.



- ▶ **Heinemann Americas Aviation Scholarship** is to cover educational and related costs for women and/or minority students who wish to enter the aviation industry.



- ▶ **J.A. Watts, Inc. Diversity in Aviation Scholarship** is for students of color pursuing a construction career in the aviation industry. Eligible students must also be U.S. citizens pursuing a bachelor's (junior, senior, fifth year) or master's degree in architecture, construction management or engineering.

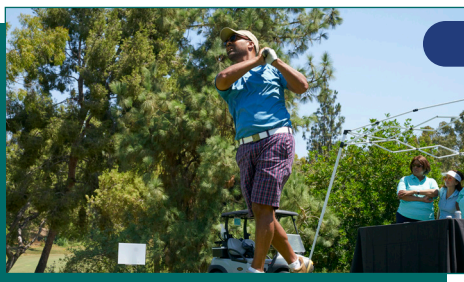
INTERNSHIPS

Our goal is to connect eligible students enrolled in aviation-related and business programs with AMAC members.



BILL WALKER MEMORIAL GOLF TOURNAMENT

Every year we honor one of AMAC's tireless servants, Bill Walker. Mr. Walker's affiliation with the AMAC Airport Business Diversity Conference began in Los Angeles, CA, in 1988 while Vice President at Pacific State Airlines. He began planning the golf tournament shortly after and continued to organize it until illness prevented him from doing so. This event continues to be a perennial favorite and a way for attendees to provide scholarships to students who are rising aviation professionals.



CELEBRATING WOMEN IN AVIATION

This event fosters, promotes and applauds the career achievements of women in aviation and aerospace-related businesses. Participants hear about personal and professional experiences from dynamic women who have significantly contributed to the aviation industry.



PROJECT LIFT

Project Leaders Inspiring Future Talent (LIFT), an interactive learning and mentoring event, exposes students to educational and career paths in the aviation industry. At Project LIFT, students engage in various activities, including speaker sessions, workshops, airport tours, museum visits and STEM (science, technology, engineering and math) projects.



SILENT AUCTION

Generous AMAC members and supporters donate exclusive items and packages that drive the excitement behind fundraising at our annual events.



The AMAC Political Action Committee (AMAC PAC) works to further AMAC's direct advocacy and educational initiatives on Capitol Hill by making monetary contributions to federal candidates and political action committees and caucuses that understand and support equity in airport contracting and employment. The AMAC PAC is non-partisan and provides our members with the means for concerted political action.



GET CONNECTED WITH AMAC



Become a Member



Visit Our Website



Network With Fellow Members



Join a Committee



Attend an Event



Connect With Us on Social Media



Subscribe to Our Distribution List



Contact the AMAC National Office

MEMBERSHIP APPLICATION

Today's Date: _____

How to Electronically Fill and Sign a PDF Form:

- **Download the PDF** to your computer.
- **Open the PDF** document in Acrobat DC.
- Click the **'Fill & Sign'** tool in the right pane.
- **Fill out your membership application:** Complete the membership application by clicking a text field and typing or adding a text box. You can add check marks and fill in buttons too.
- **Sign your form:** Click 'Sign' in the toolbar at the top of the page. Then draw, type or choose an image of your signature. Then click 'Apply' to place your signature on the membership application.
- **Save** your membership application.
- **Email** your completed membership application PDF and accompanying documents to info@amac-org.com.

SELECT YOUR MEMBERSHIP TYPE ☐ Airport ☐ Business ☐ Corporate ☐ Individual ☐ Student

SELECT YOUR ANNUAL DUES

AIRPORT

Airport Gross Revenue	Annual Dues
<input type="checkbox"/> Small, \$0 – \$150M	\$2,500
<input type="checkbox"/> Medium, \$151M – \$350M	\$5,000
<input type="checkbox"/> Large, \$350M+	\$7,500

CORPORATE

Company Gross Revenue	Annual Dues
<input type="checkbox"/> Small, \$0 – \$150M	\$2,000
<input type="checkbox"/> Medium, \$151M – \$350M	\$3,500
<input type="checkbox"/> Large, \$350M+	\$6,000

<input type="checkbox"/> BUSINESS	\$500
<input type="checkbox"/> INDIVIDUAL	\$225
<input type="checkbox"/> STUDENT	\$25

BUSINESS/ORGANIZATION INFORMATION

Please complete this portion with the official business/organization name and address you wish to use for your membership. All financial transactions pertaining to your membership (excluding individual or student memberships) will be processed through the business/organization and not the business/organization representatives.

Business/Organization Name: _____ NAICS Codes: _____

Main Contact Name: _____

Title: _____

Address: _____

City/State: _____ Zip Code: _____

Main Phone: (_____) _____ Main Email: _____

BUSINESS CERTIFICATIONS Select all that apply.

☐ ACDBE ☐ DBE ☐ MBE ☐ NMSDC ☐ SBA 8(a) ☐ SBE ☐ WBE ☐ WBENC ☐ Other

City and State You are Registered In: _____

BUSINESS TYPE

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> Airport | <input type="checkbox"/> Professional Consultant | <input type="checkbox"/> Supplier | <input type="checkbox"/> Concessions |
| <input type="checkbox"/> Construction | <input type="radio"/> Accounting | <input type="radio"/> Financial | <input type="radio"/> Foodservice Equipment |
| <input type="checkbox"/> Government | <input type="radio"/> Architecture | <input type="radio"/> Government Affairs | <input type="radio"/> Fuel & Energy |
| <input type="checkbox"/> Association/Non-Profit | <input type="radio"/> Baggage System | <input type="radio"/> HVAC | <input type="radio"/> Large Equipment |
| | <input type="radio"/> DBE Consultant | <input type="radio"/> IT | <input type="radio"/> Office Equipment |
| | <input type="radio"/> Education | <input type="radio"/> Legal | <input type="radio"/> Parts & Vehicle |
| | <input type="radio"/> Electrical | <input type="radio"/> Marketing & PR | <input type="radio"/> Promotional Items |
| | <input type="radio"/> Engineer | <input type="radio"/> Staffing & HR | <input type="radio"/> Transportation |
| | <input type="radio"/> Environmental Service | <input type="radio"/> Other | <input type="radio"/> Advertising |
| | | | <input type="radio"/> Food & Beverage |
| | | | <input type="radio"/> Retail |
| | | | <input type="radio"/> Spa Services |
| | | | <input type="radio"/> Other |

BUSINESS/ORGANIZATION DESCRIPTION Please submit a brief description of 50 words or less for your business/organization.

Website URL: _____

BUSINESS/ORGANIZATION SOCIAL MEDIA HANDLES

Facebook: _____ LinkedIn: _____

Instagram: _____ Twitter: _____

REPRESENTATIVES INFORMATION

Please select a primary contact from your business/organization. If applicable to your membership type, please also select an alternate contact. This information will be used to update the AMAC database and membership directory. Your membership type determines how many total representatives represent your business/organization.

- ▶ **Airport:** 8 Representatives, 2 Votes in AMAC's Annual Board of Directors Election
- ▶ **Business:** 3 Representatives, 1 Vote in AMAC's Annual Board of Directors Election
- ▶ **Corporate:** 10 Representatives, 2 Votes in AMAC's Annual Board of Directors Election
- ▶ **Individual:** 1 Representative, 1 Vote in AMAC's Annual Board of Directors Election
- ▶ **Student:** 1 Representative, No Vote in AMAC's Annual Board of Directors Election

OFFICIAL REPRESENTATIVE (PRIMARY CONTACT)

Name: _____

Title: _____

Company: _____

Address: _____

City/State: _____ Zip Code: _____

Phone: (_____) _____

Email: _____

REPRESENTATIVE 3 NAME: _____

EMAIL: _____

REPRESENTATIVE 4 NAME: _____

EMAIL: _____

REPRESENTATIVE 5 NAME: _____

EMAIL: _____

REPRESENTATIVE 6 NAME: _____

EMAIL: _____

ALTERNATE REPRESENTATIVE (ALTERNATE CONTACT)

Name: _____

Title: _____

Company: _____

Address: _____

City/State: _____ Zip Code: _____

Phone: (_____) _____

Email: _____

REPRESENTATIVE 7 NAME: _____

EMAIL: _____

REPRESENTATIVE 8 NAME: _____

EMAIL: _____

REPRESENTATIVE 9 NAME: _____

EMAIL: _____

REPRESENTATIVE 10 NAME: _____

EMAIL: _____

VOTING REPRESENTATIVE Please select the applicable voting representatives from your business/organization based on your membership type.

VOTING REPRESENTATIVE 1 NAME: _____ VOTING REPRESENTATIVE 2 NAME: _____

COMMITTEE REPRESENTATIVE

AMAC Members are strongly encouraged to participate on AMAC Committees that are relevant to their respective businesses. It is extremely beneficial and important that you (the primary contact) assign a representative to participate in committees. Committee members regularly receive updates on committee activities from committee chairs and the AMAC team member liaison.

Aviation Professional Development _____

Chapters Development _____

Communications _____

Conference Planning _____

Corporate Development _____

Nominations and Elections _____

Emerging Leaders _____

Governance and Performance Management _____

Government Affairs _____

Membership _____

PAYMENT

Please email your completed application form to info@amac-org.com. Once your application has been received and reviewed, your selected payment method will be processed. If you opted to receive an invoice, one will be generated and sent to the primary contact for payment. Membership dues are invoiced annually and are due upon receipt of invoice. Once remitted, payments are non-refundable.

☐ American Express ☐ Discover ☐ Master Card ☐ VISA ☐ Invoice

Cardholder Name: _____

Card Number: _____ CVV: _____ Exp Date: _____

Billing Address: _____

City/State: _____ Zip Code: _____ Country: _____

FRIENDS OF THE AMAC FOUNDATION SCHOLARSHIP DONATION

☐ \$5,000 ☐ \$1,500 ☐ \$1,000 ☐ \$500 ☐ \$250 ☐ \$ _____

Signature: _____ Date: _____

AMAC

All checks may be submitted via mail to:

General Mailing Address

Airport Minority Advisory Council (AMAC)
45 L Street SW
P.O. Box 71560
Washington, DC 20024

USPS Mailing Address:

AMAC Department A
PO Box 826079
Philadelphia, PA 19182-6079

Overnight Courier Address:

PNC Bank C/O AMAC Department A
Lockbox Number 826079
525 Fellowship Rd., Suite 330
Mt. Laurel, NJ 08054-3415

AMAC FOUNDATION

All checks may be submitted via mail to:

General Mailing Address:

Airport Minority Advisory Council (AMAC) FOUNDATION
45 L Street SW
P.O. Box 71560
Washington, DC 20024

Payment Mailing Address:

USPS Mailing Address:
AMAC Foundation Department B
PO Box 826079
Philadelphia, PA 19182-6079

Overnight Courier Address:

PNC Bank C/O AMAC Foundation Department B
Lockbox Number 826079
525 Fellowship Rd., Suite 330
Mt. Laurel, NJ 08054-3415

**AMAC IS A 501(C)6 (FEDERAL TAX ID: 62-1398266) AND THE AMAC FOUNDATION IS A 501(C)3 (FEDERAL TAX ID: 54-1873905)
ALL CONTRIBUTIONS ARE TAX DEDUCTIBLE TO THE EXTENT OF THE LAW**

AIRPORT MINORITY ADVISORY COUNCIL
EST. 1984